

# FaMe Facilities Management Company Profile

Real Estate Management Software  
for the entire life cycle

Program suite  
for all major FM and RE tasks

Seamless integration of processes

100 % web technology and ASP  
for global data availability

Flexibility and language diversity

FaMe Facility Management  
The integrated software solution for Real Estate  
Lifecycle Management

Since its founding in 1989 FaMe programs stand for innovative solutions. In the early days of CAFM - Computer Aided Facility Management - FaMe was one of the few companies that provided an advanced, bi-directional redundancy-free ONLINE connection between databases and graphics systems.

Already a long time ago FaMe aligned the modules as well as the overall system architecture to the management of the whole lifecycle of facilities. The planning and construction phase have thus been incorporated into the development of the FaMe solution. Modules for project management at the construction phase, the integration of BIM, as well as functions to run a project server for improved collaboration are logical parts of the FaMe FM suite. FaMe supports the management of building construction and infrastructure projects, especially in project management, monitoring of project progress and the exchange of information between different project participants. According to the lifecycle costing methodology data for the operational phase of a facility are thus gathered automatically.

FaMe has put on the WEB technology early on. All functions of the system are available via a standard browser that comes with the operating system.

The new developments in the field of smart phone technology have been integrated into the FaMe system. There is increasing demand for the connection of BMS with facility management. FaMe therefore has been offering an integration with modern control systems via BACnet or KNX technology. Solutions for Smart Home, Smart Building and even Smart City concepts have been integrated as well.

## Property Management-Software

The FaMe products are the result of decades of experience and solution to a multiple of development years. Experience from numerous customer projects were included in the development and improvement of existing solutions. The solutions were increasingly refined, the range of functions have been expanded continuously. In the current price list more than 30 modules are presented, covering every aspect of the real estate lifecycle management. FaMe has always been covering all three areas of classical Facility Management - technical, commercial and infrastructural property management. In recent years, the modules were consolidated and continuously. In recent years, the modules were consolidated and continuously improved.

## Flexibility and Internationality

The FaMe system is based on proven IT standard components. The open architecture leaves much to individual adjustments. Already very early FaMe provided

international solutions. Not only to market the product worldwide, but also to incorporate the aspects of the world's best regional solutions into a perfect overall system.

A worldwide network of individual companies or partners secure not only a solution that works for international corporations, but also allows FaMe customers to participate in regional state of the art software. So it is not surprising that FaMe also implemented modules dealing with international trends, such as green building, sustainable management or the aforementioned lifecycle management.

## Processes and Solutions

Before each software solution there has to be an in-depth process analysis. Processes have to be reviewed continuously adjusted if necessary. Trends toward outsourcing or integrating building control are received by FaMe and integrated into the existing solutions. In addition to different licensing models FaMe also offers ASP or cloud solutions.

One issue though has not been changed since the FaMe's establishment! The theoretical basis of FaMe information processing and software design as an object-oriented solution has not been altered. In over 30 years, this approach has proven right and successful. This builds the solid foundation for the future for FaMe and their customers.

## Our Customers

There is no such thing as the „typical FaMe customer“. The FaMe software is used by businesses of any size and any business purpose. From small businesses who use the ASP (cloud) solution, to international corporations that employ FaMe solutions in various countries worldwide. Also in terms of sectors, there is a wide range of users. From service providers, Facility Management departments, to companies that perform the property management services with their own personnel. Even specialized users such as airports, hospitals or Trade Show Organizers use the FaMe system.

## Our Mission

The FaMe provides complete solutions - from task analysis, software implementation to training - all from one source! As a global leader, to develop proven solutions with the latest technology in good quality at a fair price is our goal. To obtain a true added value for our customers comes first!

Many of the FaMe employees have been with the company since the founding days. No change of ownership took place for 30 years. This ensures long-term product planning and continuity. We believe that only conceptually sound solutions, which adapt to trends, can successfully stay in the market. And we at FaMe guarantee this to our customers.

## Facts and Figures

### Company

FaMe Facilities Management Software GmbH

### Address (Headquarters)

An der Autobahn 43a  
28876 Oyten  
Deutschland  
www.fame-online.de

### Commercial Register

HRB 121293 Amtsgericht Walsrode

### Year of Foundation

1989

### Corporate Purpose

Consulting, development and implementation of standard software for the management of the entire lifecycle of buildings - from planning, design and construction to operation and re-use.

### Available Resources

#### Consulting

FaMe employs both software engineers and engineers from all areas of building management, as well as architects, civil engineers, and professionals for building technology. The combination of IT and construction know-how guarantees optimum consultation for the customer.

#### Research & Development

FaMe develops tailored solutions for building management applying IT standard elements. Through the use of standard software the customizing effort can be kept as low as possible. More than 30 modules guarantee full coverage of all Facility management requirements. Besides its own developers FaMe can draw on a network of partners, providing special software parts. The assembly, however, is carried out exclusively by FaMe in-house personnel.

#### Implementation

FaMe offers more than 35 standard courses of 1-5 days duration for the training of FaMe modules. Optional 'in-house' trainings complement these courses. 'Train the Trainer' is the preferred and well proven concept. FaMe only uses its own training staff, so that a competent and efficient training process is guaranteed.

#### International Network

In addition to the German branches FaMe operates internationally with branch offices or partners. The international network ensures a continuous development of the software and an orientation on international 'State of the Art'.

### Human Resources

FaMe can rely on a permanent staff of about 50 employees. For projects - especially in the international arena - this staff can be supplemented by cooperation partners on up to 100 people. The project management is provided by FaMe permanent staff.

### Projects / Customers

FaMe has done over 1,000 projects for clients in the areas of planning, construction, construction project management, government, educational institutions ( schools, universities ), hospitals, airports, industrial sectors, commercial and technical property operators, maintenance companies, cleaning companies, property owners and many other.